



# Dynamic Cables Limited

(Govt. Recognised TWO STAR Export House)  
(An ISO 9001:2015, 14001:2015 & 45001:2018 Company)

Date: July 31, 2024

To,

BSE Limited  
PhirozeJeejeebhoy Towers  
Dalal Street,  
Mumbai-400001  
**Scrip Code: BSE-540795**

National Stock Exchange of India Ltd  
Exchange Plaza, 5<sup>th</sup> Floor, Plot No. C/1  
G-Block, Bandra-Kurla Complex,  
Bandra(East) Mumbai-4000501  
**Trading Symbol: DYCL**

**Subject: Disclosures pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI (LODR)")**

Dear Sir/Madam,

With reference to the 17<sup>th</sup> Annual General Meeting ("AGM") of the Company held on Wednesday, July 31, 2024 at 04:00 P.M. through Video Conferencing ("VC") or Other Audio Visual Means ("OAVM") please find enclosed the following;

1. Summary of Proceedings of the AGM of the Company, as required under the Regulation 30, Part A of Schedule - III of the SEBI (LODR) as Annexure - I
2. Corporate presentation of the company displayed during the AGM as Annexure - II.

The meeting was concluded at 05:25 P.M. (Including time allowed for e-voting at the AGM)

The above information is also available on the Company's website at i.e. [www.dynamiccables.co.in](http://www.dynamiccables.co.in)

You are kindly requested to take the same on record.

Thanking you,

Yours faithfully,

For **Dynamic Cables Limited**

**Naina Gupta**  
Digitally signed  
by Naina Gupta  
Date: 2024.07.31  
19:45:53 +05'30'

**Naina Gupta**

**Company Secretary and Compliance Officer**

M. No. A56881

**Encl.: as above**



**Mangal Group**  
promoting value engineering



CIN: L31300RJ2007PLC024139

Regd. Office & Unit-1: F-260, Road No.13, VKI Area, Jaipur-302013 (INDIA)  
Ph: +91 141 2262589, 4042005 | Fax: +91 141 2330182 | Email: info@dynamiccables.co.in



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## Annexure – I

### SUMMARY OF PROCEEDINGS OF THE ANNUAL GENERAL MEETING (AGM)

The 17<sup>th</sup> Annual General Meeting (AGM) of the Members of Dynamic Cables Limited (‘the Company’) was held on Wednesday, July 31, 2024 at 04.00 P.M (IST) through Video conferencing (‘VC’) or Other Audio Visual Means (‘OAVM’). The meeting was held in compliance with the General Circulars issued by the Ministry of Corporate Affairs (MCA) and Securities and Exchange Board of India (SEBI) and as per the applicable provisions of the Companies Act, 2013 and the Rules made thereunder.

The AGM was attended by the following Directors ,Key Managerial Personnel & Auditors & Consultant of the Company:

#### DIRECTORS AND KMPs IN ATTENDANCE

Mr. Rahul Mangal (Chairman), joined over VC from Jaipur.

*Non- Executive Director & Chairman of Corporate Social Responsibility Committee*

Mr. Ashish Mangal, joined over VC from the registered office of the company.

*Managing Director*

Mr. Ashok Kumar Bhargava, joined over VC from Nathduara.

*Independent Director, Chairman of Audit, Nomination & Remuneration and Stakeholders Relationship Committee*

Mr. Saurav Gupta, joined over VC from Jaipur.

*Independent Director*

Ms. Shweta Jain, joined over VC from Jaipur.

*Independent Director*

Mr. Bharat Moossaddee, joined over VC from the registered office of the company.

*Independent Director*

Mr. Sumer Singh Punia, joined over VC from the registered office of the company.

*Non- Executive Director*

Mr. Murari Lal Poddar, joined over VC from the registered office of the company.

*Chief Financial Officer*



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Ms. Naina Gupta, joined over VC from the registered office of the company.

*Company Secretary & Compliance Officer*

## **OTHER REPRESENTATIVES**

Statutory Auditors, joined over VC from Jaipur.

Mr. Vivek Gupta (*Partner*) – A. Bafna & Co.

Internal Auditors, joined over VC from the registered office of the company.

Mr. Sumit Dadda (*Partner*) – DLS & Associates LLP

Secretarial Auditors/ Scrutinizer, joined over VC from the registered office of the company.

Mr. Manoj Maheshwari (*Partner*) – V.M. & Associates

Consultant, joined over VC from the registered office of the company.

Mr. Govind Saboo

## **QUORUM OF THE MEETING**

The requisite quorum as required under Section 103 of the Companies Act, 2013 was present throughout the meeting.

Company Secretary welcomed the Shareholders to the 17<sup>th</sup> Annual General Meeting (“AGM”) of the Company and introduced the Directors and other invitees present in the meeting to the Shareholders.

Thereafter the Company Secretary informed that the Company has provided E-voting facility to the shareholders through Central Depository Services (India) Limited (“CDSL”) to cast their votes electronically (remote e-voting) on the resolutions as set out in the notice of 17<sup>th</sup> AGM, and that the remote e-voting commenced on Saturday, July 27, 2024 at 09.00 A.M. and ended on Tuesday, July 30, 2024 at 05.00 P.M. She further informed that the Company has also arranged electronic voting process during Meeting for all members who had not cast their vote earlier in compliance with e-voting rules framed under Companies Act, 2013.

The members were also informed that the statutory registers, certificates, and other documents as required under various laws were made available for inspection by the members.

Mr. Rahul Mangal, being the Chairman of the Board, took the chair and welcomed all the shareholders, directors and invitees who were participating in the Meeting through VC/OAVM. The Chairman informed that this Annual General Meeting is being held through VC in accordance with the circulars issued by the MCA and SEBI. After ascertaining the presence of the requisite quorum through video conferencing, Chairperson called the meeting to order and commenced the proceedings of the meeting.



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Mr. Ashish Mangal, Managing Director, then proceeded with his speech & highlighted on the key developments and financial performance of the company for the financial year 2023-24.

Company Secretary further apprised the members that the notice convening the 17th AGM of the company along with the Board's Report and Auditors' report thereon were circulated to all the members and with the permission of members, the same was taken as read. She also informed the members that Auditor's Report does not contain any qualification or adverse remarks.

Further with the permission of the Chairman, the Company Secretary took up the resolutions as set forth in the Notice of AGM and explained the implications of each resolution.

Item No.	Business Item	Resolution type
<b>Ordinary Business</b>		
1.	To adopt the Audited Financial Statements of the Company for the financial year ended on March 31, 2024 together with the reports of the Board of Directors and Auditors thereon.	Ordinary
2.	To appoint a director in place of Mr. Rahul Mangal (DIN: 01591411) who retires by rotation and being eligible, offers himself for re-appointment.	Ordinary
3.	To declare final dividend of Rs. 0.50/- per Equity share for the Financial year ended March 31, 2024	Ordinary
<b>Special Business</b>		
4.	To ratify the remuneration of Cost Auditors for the financial year ending March 31, 2025	Ordinary

Further, on the invitation of the Chairman, registered shareholders as speakers addressed the Meeting, to seek clarifications and/ or offer comments to the item of the business that was put to vote, which were replied by the Management satisfactorily.

Post the Q&A session, Managing Director informed that board has appointed Mr. Manoj Maheshwari, Practicing Company Secretary as the scrutinizer to supervise the e-voting process and further informed that the results of Remote e-voting and e-voting at AGM would be declared within two working days from the conclusion of the meeting and the same along with



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the report of Scrutinizer would be submitted/ disclosed to the Stock Exchanges and also on the website of the Company.

Subsequently , a vote of thanks was extended on behalf of the company by Chief Financial Officer to the Chairman, along with the Board Members, Auditors, Invitees and shareholders for their unwavering support and faith in the Company.

The Chairman then announced that discussion on the agenda items have been completed successfully .before declaring the meeting closed, he thanked all the Stakeholders of the Company. The meeting was finally concluded at 05:25 P.M. (Including time allowed for e-voting at the AGM)

Thanking you,

Yours faithfully,

For **Dynamic Cables Limited**

**Naina** Digitally signed  
by Naina Gupta  
Date: 2024.07.31  
**Gupta** 19:46:15 +05'30'

**Naina Gupta**

**Company Secretary and Compliance Officer**

M. No. A56881



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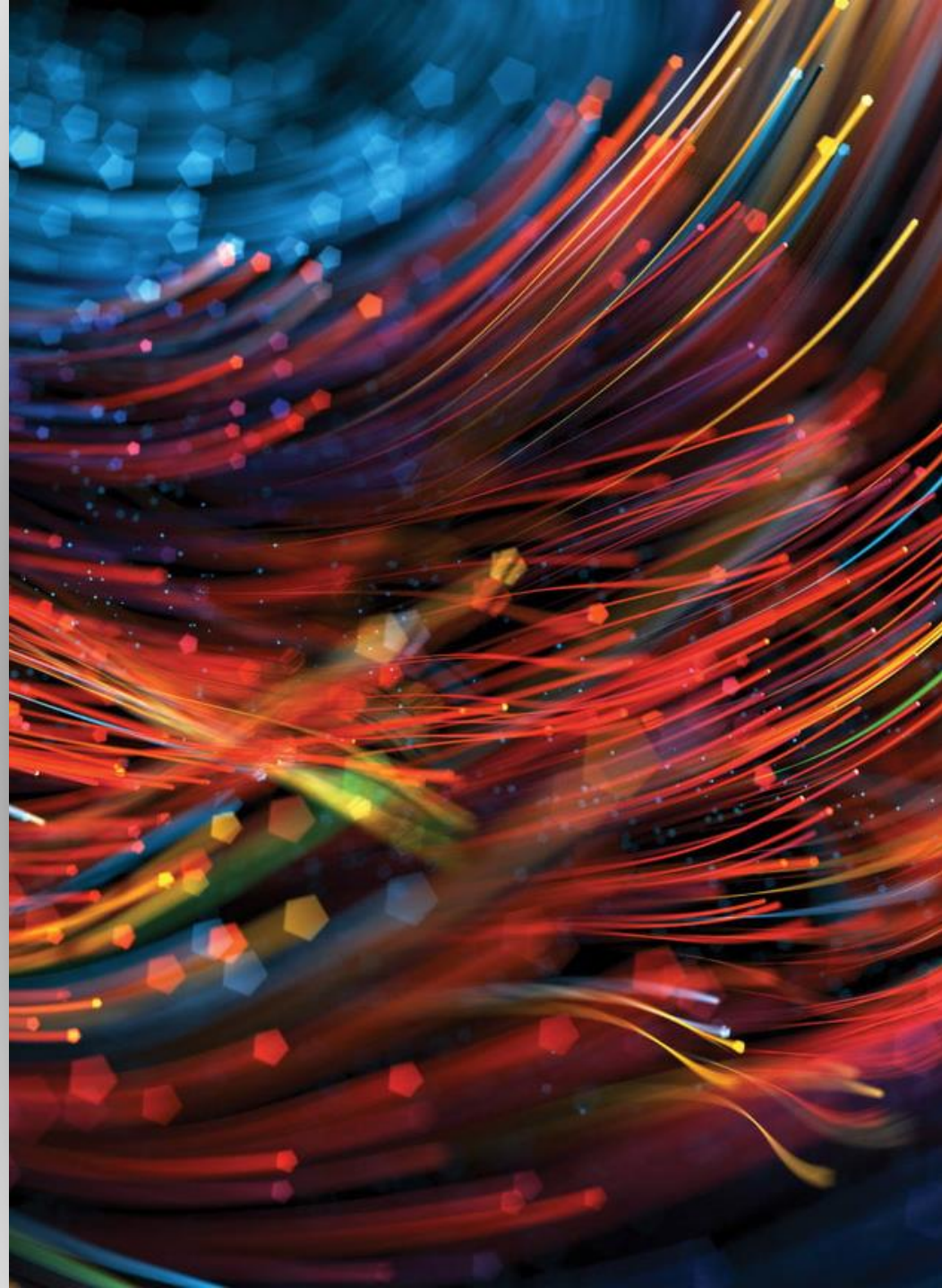


**Dynamic Cables Limited**



# Igniting The Future

**AGM Presentation**



# Table of **CONTENT**

- About Us
- Financial Overview
- Way Ahead
- Management
- Growth with Responsibilities



# ABOUT US





# OVERVIEW



**Leading  
Manufacturer and Supplier  
of Power Cables in India**



**Track  
Record  
38+ Years**



**CAGR Since Listing  
(Dec 2017)**

Sales	14%
EBITDA	26%
PAT	31%



**Product Approvals  
With all the major  
utilities & end user**



**Listed On  
NSE and BSE**



**ROCE  
21.5%**



**ROE  
19.3%**



**Infrastructure  
3 Manufacturing  
facilities situated at  
Jaipur & Reengus**



**Research & Development  
Dedicated labs for quality  
testing and new product  
development**



**Export  
40+ Countries  
Served**

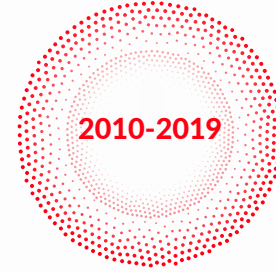
# EVOLUTION



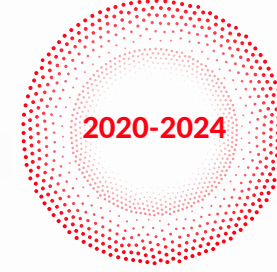
- Inception of Dynamic Engineers as a Partnership Firm
- Started manufacturing super enameled & DPC wires
- Diversified into Overhead conductors



- Started Manufacturing LV cables.
- Forayed in exports
- Greenfield expansion of 2<sup>nd</sup> manufacturing plant at Jaipur

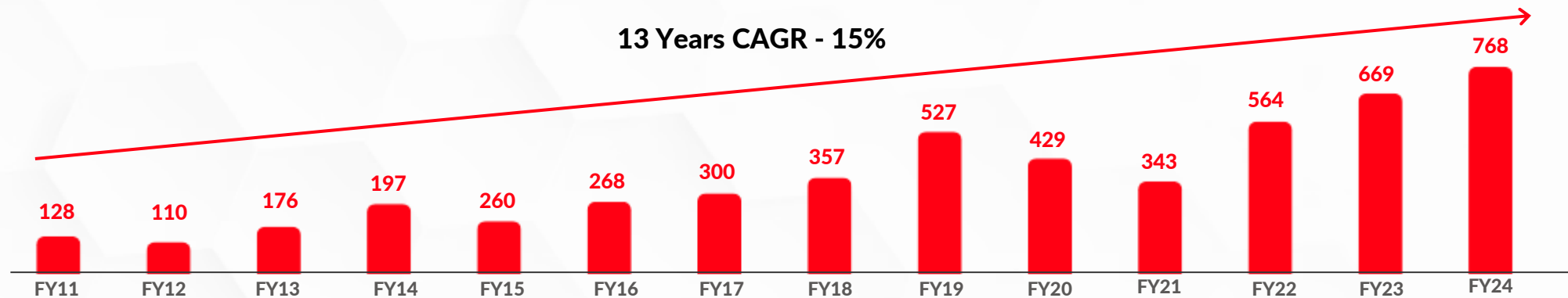


- BSE SME Listing
- Greenfield expansion of 3<sup>rd</sup> manufacturing plant at Reengus
- Started manufacturing HV cables



- Migration to BSE mainboard & Listed on NSE
- Brownfield Expansion in Reengus Plant
- Preferential allotment of ~Rs 96 Crs to select Institutions and HNIs

## Revenue Journey



# COMPETENCIES



## Focused Team:

Young and focused promoter along with a sound and well aligned management team of qualified & experienced professionals under an articulated organizational structure driving the execution engine



## Infrastructure:

World Class technology Integrated infrastructure with large manufacturing capacities resulting in operating and cost efficiencies. Each facility is fitted with latest equipment and state-of-the-art technology



## Clientele:

Longstanding relationships with large and diversified customer base located in India and across 40+ international markets. We are a customer centric organization



## De-Risking:

Strong Product Design Focus on adding a range of value-added products through innovative manufacturing processes.



## Marketing:

Market Intelligence and dedicated sales and customer service teams which helps to engage closely with customer's procurement teams for real time market updates.



## Strong Domestic & Export Presence:

Widespread Presence in both Domestic and Export Markets Supplying to Government and Private players



## Research & Development:

Continuous focus on R&D for quality testing and product development as per market demand and trends

# PRODUCT RANGE

**66 KV  
Power Cable**



**Armoured  
Power Cable**



**MV Aerial  
Bunched Cables**



**LV Copper  
Armoured Cable**



**LV Copper  
Power Cable**



**LV Aluminium Multicore  
FRLS Cable**



**LV Unarmoured  
Aluminium Power Cable**



**MV Single Core  
Aluminium Armoured  
Power Cable**



**LV Copper  
Control Cable**



**LV Aluminium  
Flat Cable**



**LV Copper  
Power Cable**



**MV Covered  
Conductors**



**ACSR C  
onductors**



**AA/AAA-  
Conductors**



**Bare Copper  
Conductors**



# GLOBAL SALES FOOTPRINT

- |                                 |                       |
|---------------------------------|-----------------------|
| 1. Afghanistan                  | 22. Mauritania        |
| 2. Australia                    | 23. Mauritius         |
| 3. Bangladesh                   | 24. Mozambique        |
| 4. Benin                        | 25. Myanmar           |
| 5. Bhutan                       | 26. Nepal             |
| 6. Burkina                      | 27. Nigeria           |
| 7. Democratic Republic of Congo | 28. Philippines       |
| 8. Egypt                        | 29. Rwanda            |
| 9. Ethiopia                     | 30. Senegal           |
| 10. Gabon                       | 31. Sierra Leone      |
| 11. Gambia                      | 32. South Africa      |
| 12. Ghana                       | 33. Sri Lanka         |
| 13. Guinea Bissau               | 34. Syria             |
| 14. Iraq                        | 35. Tanzania          |
| 15. Jordan                      | 36. Togo              |
| 16. Kenya                       | 37. Trinidad & Tobago |
| 17. Laos                        | 38. Uganda            |
| 18. Liberia                     | 39. USA               |
| 19. Libya                       | 40. Yemen             |
| 20. Malawi                      | 41. Zambia            |
| 21. Mali                        | 42. Zanzibar          |



# Marquee Clients and Certifications

You don't only buy a cable with **DYNAMIC** you but

38 Years of TRUST & RELIABILITY

## Our Marquee Clientele

### Government Clients



### International Clients



### Private Clients



Product Tested from globally reorganized NABL Accredited Laboratories

A GreenCo Bronze rated company from CII Godrej GBC



Standards Compliance



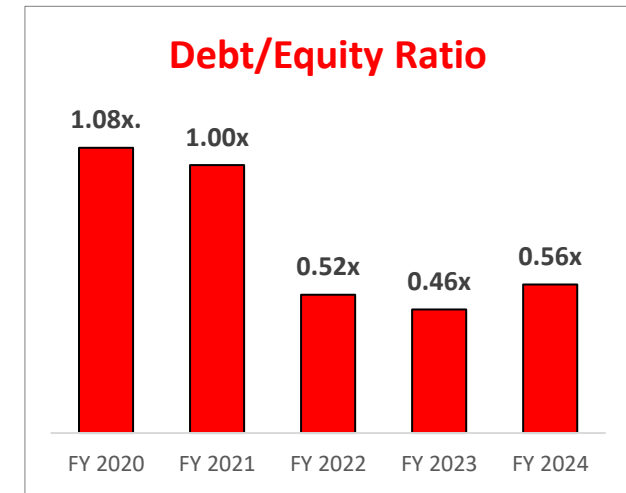
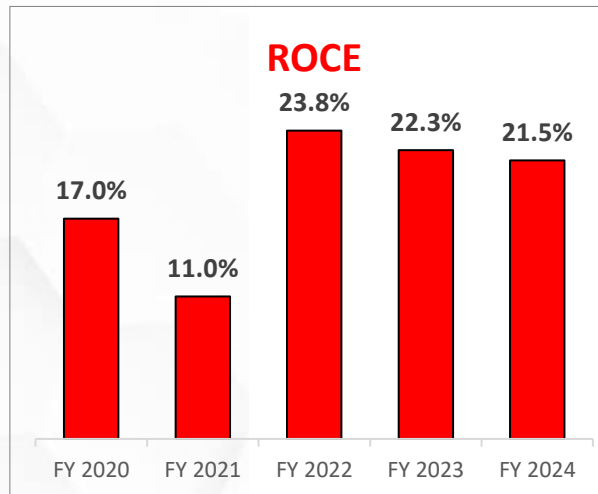
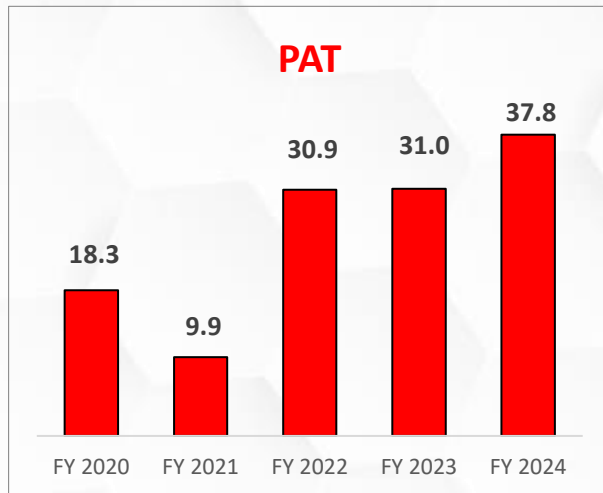
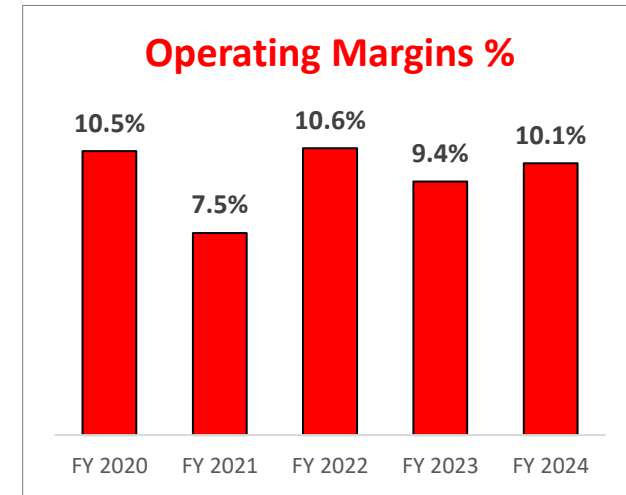
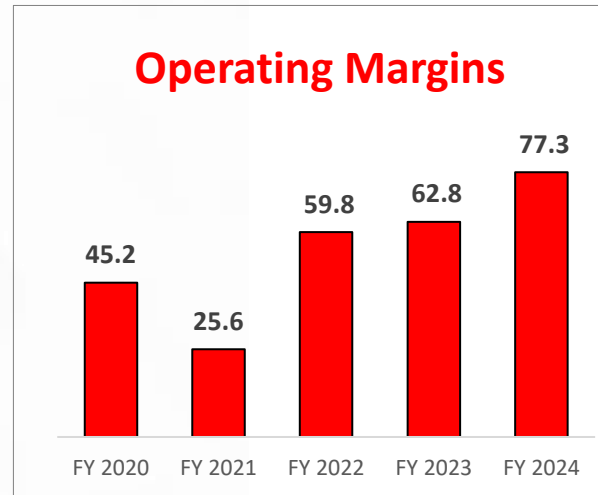
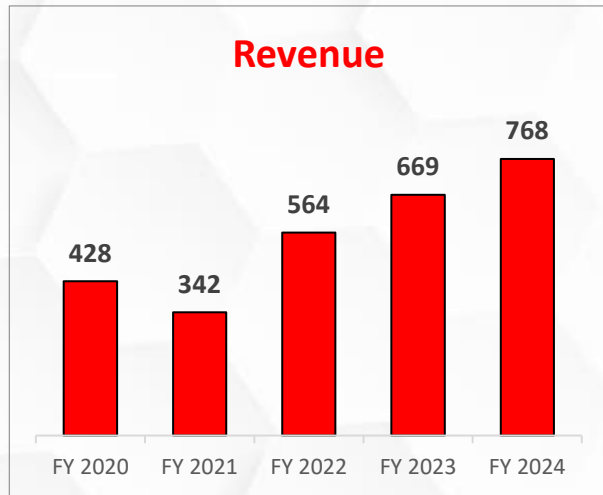
Quality Certifications



# FINANCIAL OVERVIEW



# KEY FINANCIAL HIGHLIGHTS

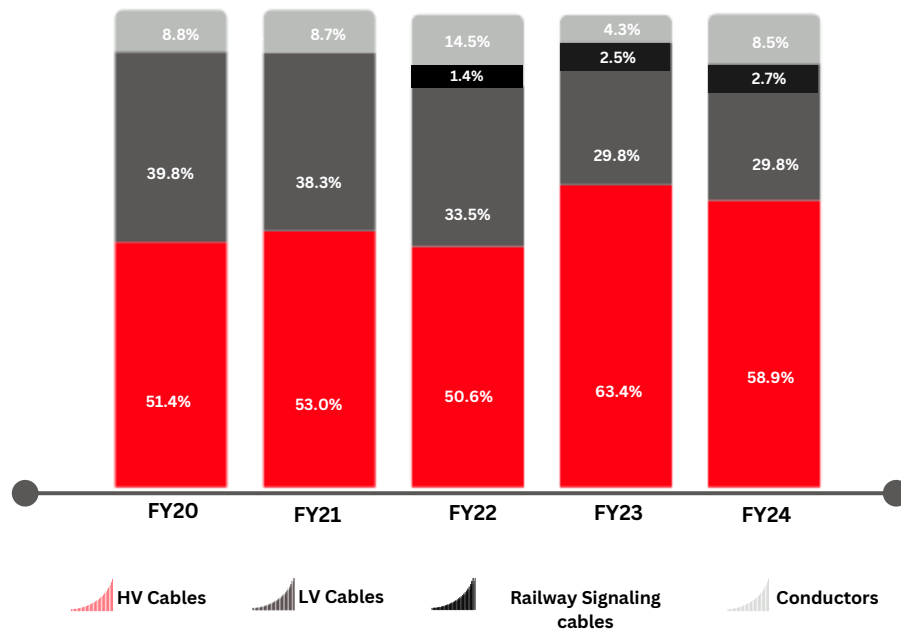


**Credit Rating:** CRISIL A- (Long Term)      IND A- (Long Term)  
 CRISIL A2+ (Short Term)      IND A1 (Short Term)



# PRODUCT MIX

Revenue Mix : Moving towards value added products  
Evolving with company's technical capabilities

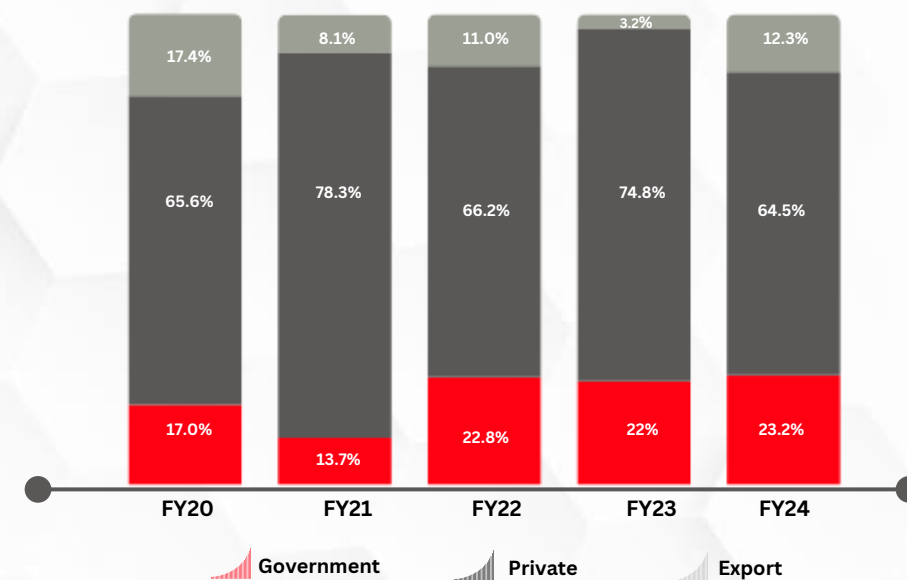


## KEY HIGHLIGHT

Shift of focus towards high value add HV Cables , 50%+ contribution  
Significant decline in commoditized product sales  
Railway signaling cables and specialty product manufacturing, is expected to contribute significantly in future growth

# CUSTOMER MIX

Revenue Mix : Moving towards quality conscious customers  
Evolving with rise of private Discoms & turnkey EPC players



## KEY HIGHLIGHT

Export picked up in FY24, contribution increased significantly to 12%  
Focus on high quality customers, in Private, Government and Exports  
Believe in partnering with customers

# BROWNFIELD EXPANSION

**BROWNFIELD  
EXPANSION  
COMPLETED IN  
FY24**



**5,000 KMS**

Capacity expansion of cables and specialty conductors depending upon their specifications.



**Rs. 20 Crs.**

Investment towards capacity expansion, excluding land



**25,000 KMS**

Total capacity for various HT, LT cables and specialty conductors that can be produced annually at its Reengus plant



**FY 2023-24**

Capacity expansion completed in fiscal year

# Q1FY25 HIGHLIGHTS

## Key operational highlights :

- Revenue growth was ~15.0% for Q1 as compared to same quarter previous year
- Operating margins were stable @ 10.5%. The margin as communicated before were exceptional in Q1 of last financial year on account of certain high margin supplies, now returning to normalcy.
- Receivable days (calculated on trailing 6 months gross sales) were ~ 80 days in Q1FY25 vs 91 days in Q4FY24.
- Order book stands at ~Rs 468 Crores.
- Robust business environment and long-term demand growth levers playing out

## Key strategic developments:

- Conclusion of the preferential allotment of equity shares amounting to Rs 96 crores.
- Expansion of our plant capacity by ~20% with a capex outlay of up to Rs 35 crores at our Reengus plant
- Expansion of our product portfolio to include solar power cable in view of the growing demand for renewable energy solutions

### Top-line (Revenue)

**Q1 FY25 : 208.5 Crs**

**YoY ▶▶ 15%**

### Operating Profits

**Q1 FY25 : 21.9 Crs**

**OPM ▶▶ 10.5%**

### Profitability (PAT)

**Q1 FY25 :11.6 Crs**

**NPM ▶▶ 5.6%**

# CONCLUDED PREFERENTIAL ISSUE OF Rs 96 Crs

## Strategic actions planned for growth

### Working capital requirement:

- With the growth in business, there will be need for additional working capital requirement in the Company.
- We fund a majority of our working capital requirements in the ordinary course of business from banks and internal accruals



### Expansion of business:

Our Company intends to deploy the fund for the expansion of the business which includes:

- Capital Expenditure
- Strategic initiatives
- Product development

### Reduction of debt:

The repayment of the Debt will help reduce our liabilities and our finance cost and enable utilization of our internal accruals for further investment in the growth and expansion of our business in the future

### Others:

- Organization build up
- Growth opportunities and meeting exigencies,
- Any other opportunity

**WAY AHEAD**



# SUN RISE MOMENT



## Multiyear under investment in Power sector capex

- Huge catch up demand
- Replacement Demand
- Rural Electrification
- Conversion of overhead caballing to underground caballing



## Increase in Power demand growth

- Fastest growing large economy of the world
- Increase in per capita consumption which is still 1/3<sup>rd</sup> of global average
- Urbanization & Industrialization
- Private capex



## Government Initiatives & Favoring Policies

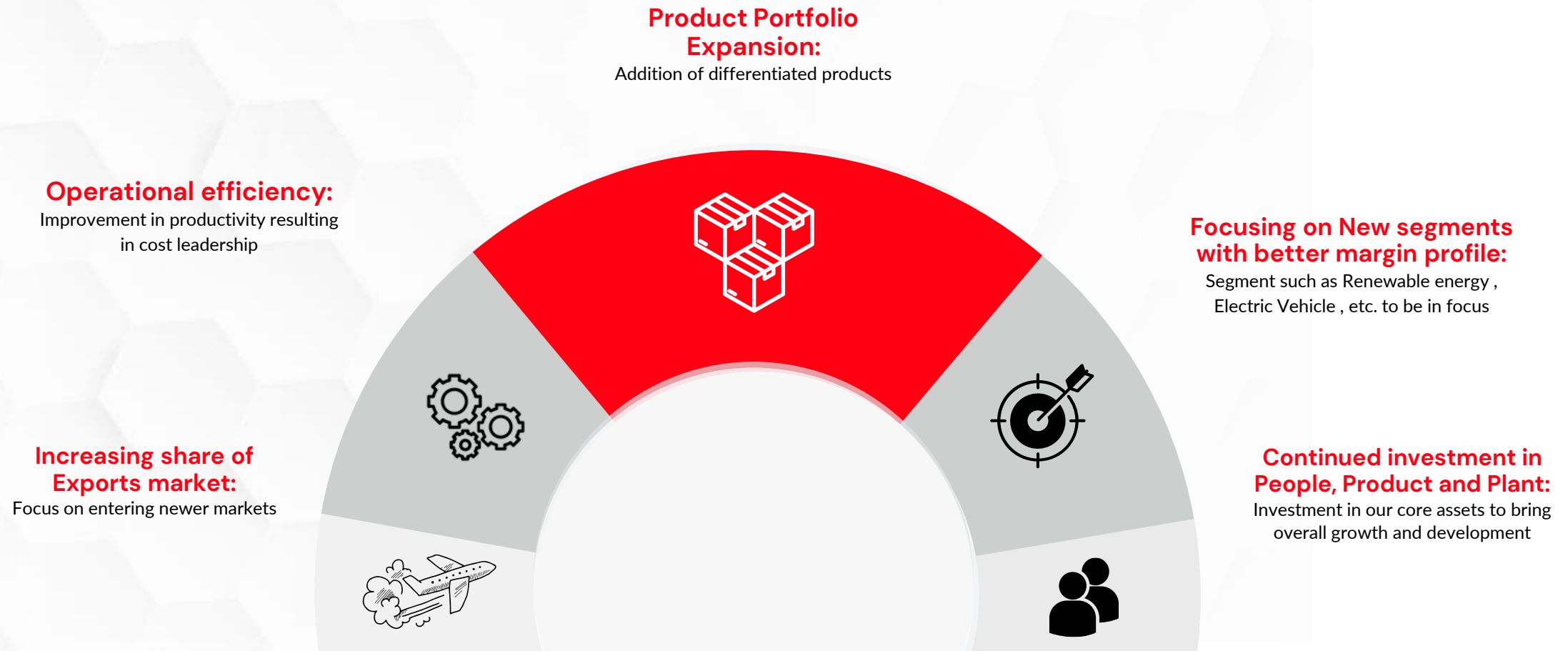
- Improving Financial health of state discoms
- High budgetary allocation of ₹ 11 Tn towards infrastructure development
- Shift of policy from populist approach to capitalistic approach
- Thrust on Renewable energy



## Export Opportunities

- Global GDP to be 2x of current \$ 100 trillion by 2040
- China+1 , favoring Indian suppliers
- Opening up of western markets

# GROWTH STRATEGY:



# MANAGEMENT





# LEADERSHIP TEAM

“



## ASHISH MANGAL

Managing Director

Experience : 28 Years

- Aged 49 years, he is a second-generation entrepreneur having joined the business in 1996 after completing his graduation.
- Since then, he has been hands on in managing the affairs of the company leading the operations to a multi fold increase in scale of business and organization building.
- Has gained over 28 years rich experience in the power cable & conductor industry
- Throughout his tenure, he has navigated all crucial aspects of the business, including Production, Finance, Marketing and Customer Relationships
- Solely focused on managing business of Dynamic Cables
- A proactive member of reputed organisations like CII, Entrepreneurs Organisation (EO), Young Indians (YI) Jaipur Chapter, TIE, RAIN (Rajasthan Angel Investors Network), PHD Chamber of Commerce & Industry, IEEMA (Corporate Member), CACMAI (Corporate Member)

# BOARD OF DIRECTORS



**RAHUL MANGAL**  
Chairman and Non-Executive Director  
MD at Mangal Electrical Industries Pvt Ltd,  
manufacturer of CRGO Laminates



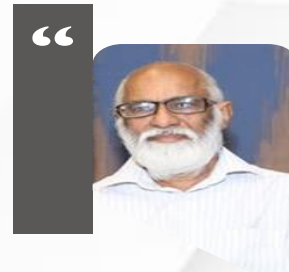
**BHARAT MOOSSADDEE**  
Independent Director  
Worked with premier organizations  
at various senior positions



**SAURAV GUPTA**  
Independent Director  
Promoter and Director of Bella  
Casa Fashion & Retail Ltd



**SUMER SINGH PUNIA**  
Non-Executive Director  
Has 28+ experience in the field of taxation



**ASHOK KUMAR BHARGAVA**  
Independent Director  
Ex GM SIDBI



**SHWETA JAIN**  
Independent Director  
Startup Entrepreneur

# ADVISORY BOARD



## Neeraj Bali

An Indian Army veteran, a corporate professional, an experienced leadership trainer and a professional speaker. He advises the company on team building & organizational building. He is M.Sc. and M Phil in Defense Studies.



## Govind Saboo

A Chartered Accountant and founder of Srujan Alpha Capital Advisors (SEBI registered Category-I Merchant Banker). He advises the company on capital planning and allocation, corporate governance & investor communication. He has 17+ years of experience in corporate and capital market advisory.



## Ravindra Jain

In his corporate experience of over 40 years across industries, has set up and spearheaded large green-field businesses from start-to-sustainable. He is advising the company on business development, exports & other aspects of business. He is an Electrical Engineer and PGDM (MBA) from IIM, Ahmedabad.

# KEY MANAGEMENT TEAM

**Murari Lal Poddar**

Experience: 24 years

Chief Financial Officer  
(CFO)

**Naina Gupta**

Experience: 6 years

Company Secretary &  
Compliance Officer

**Manavsalan Srinivasan**

Experience: 35 years

Vice President

**Ashok K. Sharma**

Experience: 20 years

Vice President

**Suresh Kadam**

Experience: 25 years

Vice President

**Deepak**

Experience: 19 years

General Manager  
(Human Resource)

**Shailendra Kumar Pandey**

Experience: 27 years

Plant Head 1

**Shah Sulabhkumar**

Experience: 15 years

Plant head 3

**Mahesh Inderjit**

Experience: 29 years

Plant head 4

**Harnath Singh Bhati**

Experience: 21 years

General Manager  
(Engineering)

**A.K. Ojha**

Experience: 25 years

Quality Head

# **GROWTH WITH RESPONSIBILITIES**



# OUR ESG COMMITMENTS

At Dynamic Cables Ltd., we are pro actively committed to grow responsibly and sustainably, integrate ESG program with our business strategy to thrive and succeed inclusively.

Our largest manufacturing plant at Reengus is rated as GreenCo Broze by CII Godrej GBC

## ENVIRONMENTAL

The 4 pillars of our environmental policies are



## SOCIAL

The 4 pillars of our social and CSR strategy are



## GOVERNANCE

The 4 pillars of our corporate governance policies are



# CSR INITIATIVES



# SAFE HARBOR

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